



LFV-133: Cluster Analysis: A Spatial Approach to Actuarial Modeling

Freedman and Reynolds (August 2008)

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Key Exam Topics in This Lesson



Classic Modeling

- The Problem: Nested Stochastic Modeling
- Classic Approaches to Reducing Runtime
- Modified Seriatim

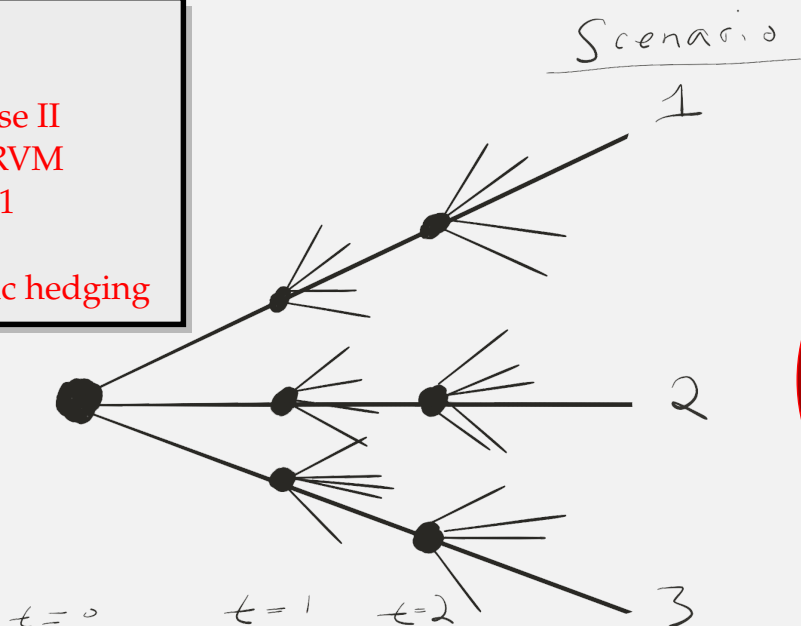
Cluster Modeling

- User Steps
- Process Steps
- Advantages Over Classic Modeling
- Potential Applications
- Specific Products
- Validation

The Problem: Nested Stochastic Modeling



- IFRS
- PBA
- C-3 Phase II
- VA CARVM
- SOP 03-1
- FAS 133
- Dynamic hedging



Dramatically
increased
runtime

Classic Approaches to Reducing Runtime



1. Give us **FASTER** computers!
2. Now give us **MORE** computers!
3. Let's run **fewer** scenarios
 - Or **fewer** paths
 - Or **fewer** shocks
4. Let's do **less frequent** re-balancing

} Less
accuracy
too

Or let's model fewer cells...

Classic Modeling: Modified Seriatim



Seriatim ⇒ no “modeling” done ⇒ include all policies as-is

Modified seriatim methods attempt to reduce the volume of data modeled

1. Combine policies with same issue month, plan, premium mode, etc.
 2. Use quinquennial or decennial issue ages
 3. **Combine risk classes or map minor plans into major plans**
- } 10:1

Commonly done, but has **drawbacks**:

- 3.1 Must know something about minor plans
- 3.2 Mapping rules are subjective, hard to automate
- 3.3 Must update rules for new plans and as in-force changes
- 3.4 Projected values may not be valid
- 3.5 Hard to apply rules for multiple life policies and investment guarantees

LFV-133: Cluster Analysis – A Spatial Approach



Classic Modeling

Cluster Modeling

User Steps

Process Steps

Advantages Over Classic Modeling

Potential Applications

Specific Products

Validation

Cluster Modeling: User Steps



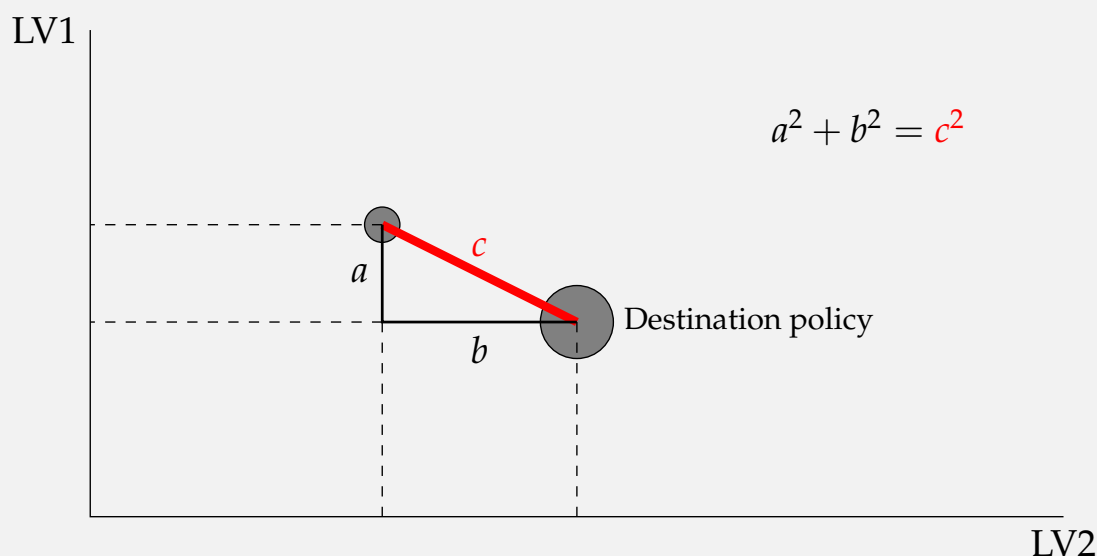
1. Define **location variables** and their weights
 - ▶ Reserves, CSV, premium, PV guaranteed benefits, PV profit, Σ Premiums
 - ▶ Higher weight \Rightarrow higher priority
2. Define a **size variable** (face, AV)
 - ▶ Smaller policies get mapped first
3. Define **segments** that should not be mapped across
 - ▶ Business that should not be mixed: plan code, issue year or GAAP era, etc.
 - ▶ Reduces runtime
 - ▶ Runtime for 10 equal segments = $\frac{1}{10} \times$ runtime for whole group
 - ▶ Other reasons: reporting, reconciliation, LVs don't sufficiently distinguish policies
4. Specify a target number of clusters

Cluster Modeling: Process Steps



1. Calculate **distance** between any 2 policies
 - ▶ n-dimensional sum-of-squares approach
$$3 \text{ LV case: } \sqrt{(LV1_1 - LV1_2)^2 + (LV2_1 - LV2_2)^2 + (LV3_1 - LV3_2)^2}$$
 - ▶ Normalize LVs by dividing by their size-weighted standard deviation
2. Determine **importance** of each policy
 - ▶ Importance = policy size \times distance from the nearest policy
 - ▶ Higher importance \Rightarrow less likely to be mapped
3. Create **clusters**
 - ▶ Map policy with lowest importance to its nearest neighbor
 - ▶ Process continues until cluster target is met
4. Determine **representative policy** for each cluster
 - ▶ A single policy that is closest to cluster's average location
 - ▶ Gross up to reflect size of cluster

Visualizing Euclidean Distance in 2 Dimensions



Cluster Model Advantages Over Classic



1. Applies to liabilities or even assets
2. Far better compression ratios for a given model-to-actual fit
3. Easily automated \Rightarrow less manual effort
4. Can be maintained and applied at later valuation dates
5. Priority measures of model fit measures can be customized
6. Applies to seriatim in-force or to modeled in-force
7. Model points are easily adjusted to change for desired granularity
8. Allows on-the-fly analysis of model fit without rerunning a model



1. Medium-sized models

- ▶ Replacement for classic models: nearly reproduces seriatim results
- ▶ Uses a large number of segments or cells per segment
- ▶ Uses typical LVs: issue age, issue year, in-the-moneyness, etc.

2. Small models

- ▶ Can also reproduce seriatim results but with less accuracy
- ▶ Good for estimating CTEs
- ▶ May not be accurate enough for tail analysis

3. Very small models

- ▶ Not appropriate for tail analysis
- ▶ May be used to process many scenarios to select a smaller set for another model
- ▶ Could be used to quantify sensitivities to key assumptions

As model size falls, use more care in validating!

Cluster Modeling Applied to Traditional and Term Life



Traditional Life/Health Model

- ▶ LVs: reserve, FY premiums, FY claims, PV profits
- ▶ Segments: None
- ▶ Compression: 120,000 cells to 200 cells (60:1)
- ▶ Higher-weighted LVs nearly identical
- ▶ Close match (95–96%) on lower weighted LVs

Term Life Model

- ▶ LVs: reserves, PV various cash flow buckets, Σ Premiums for various buckets
- ▶ Segments: Issue year-based, and LT period
- ▶ Compression: 1.1MM policies to 10,000 cells and 300 cells (110:1 and 3667:1)
- ▶ Results: both cluster models fit very well



Cluster Modeling Applied to a VA Block

“A VA model is only useful if it performs well under a variety of scenarios”

VAs are difficult to compress using traditional mapping

- ▶ Similar policies have different in-the-moneyness
- ▶ Policyholder behavior drives investment allocation ⇒ future returns

Authors tested 2 cluster models against a 9000-cell classic model

1. 250-cell model
 - ▶ Fit very well
 - ▶ Could be used for tail analysis
2. 50-cell model
 - ▶ Also fit well, but had more deviations
 - ▶ Not appropriate for tail analysis

LVs: AV, PV DBs and other benefits, PV profits (highest weight)



Validating a Small(er) Model

1. **Run a large model to obtain results for comparison**
2. **Do a static validation**
 - ▶ Compare starting balance sheet values
 - ▶ Adjust weights as needed, make tradeoffs
3. **Do a dynamic validation**
 - ▶ Compare projected income statement values
 - ▶ Compare all components if replacing the large model
4. **Run small model over a small scenario set**
 - ▶ Select scenarios of importance
 - ▶ May only be needed initially and occasionally in the future